

Tonka SA Assessment (2016-08-04)

Version: Manufacturing Track / 50-249 Employees / Emerging Market

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Governance

Governance: Mission & Engagement

GV1.1 Select the description that best describes your business. [Not Weighted]

- Positive social/environmental impact is desirable but not a particular focus for our business.
- Social and environmental impact is frequently considered but it isn't a high priority.
- We consider social and environmental impact in some aspects of our business but infrequently.
- We consistently incorporate social and environmental impact into decision-making because we consider it important to the success and profitability of our business.
- We treat our social/environmental impact as a primary measure of success for our business and prioritize it even in cases where it may not drive profitability.

GV1.2 Please type or paste your mission statement here. [Not Weighted]

Visión: Desarrollar nuevas alternativas para el mejor aprovechamiento de la energía, al servicio del bien común.

Misión: Desarrollar una cadena de valor homogénea con calidad e innovación para acompañar el crecimiento de la competitividad de nuestros clientes.

GV1.2a Does your company have a corporate mission statement, and does it include any of the following? [Less Weighted]

- No written statement
- A written corporate mission statement that does not include a social or environmental commitment
- A general commitment to social and/or environmental responsibility and stewardship
- A commitment to a specific positive social impact (e.g. poverty alleviation, sustainable economic development)
- A commitment to a specific positive environmental impact (e.g. reducing waste to landfill with upcycled products)
- A commitment to serve a target in-need beneficiary group (e.g. low income customers, smallholder farmers)

GV1.3 Does your company have any of the following internal engagement practices that focus on the social or environmental mission of your company? [Equally Weighted]

- No social or environmental mission
- Company has a social or environmental mission, but there is no training of employees on that mission
- Only informal inclusion of the company's social and environmental goals in orientation, training or instruction, and/or performance evaluation
- All workers receive orientation, training, or instruction that explicitly covers the company's social and/or environmental mission and goals
- Managers' performance evaluation includes how the manager executed on the company's social or environmental mission and goals
- Non-managers' performance evaluation includes execution of company's social or environmental mission and goals

- GV1.5 Are there key performance indicators (KPIs) or metrics that your company tracks at least annually to determine if you are meeting your social or environmental objectives? [Equally Weighted]
- We don't track key social or environmental performance indicators
 - We measure KPIs/metrics or outputs that we have identified and defined in order to determine if we are achieving our social and environmental objectives
 - We measure social and environmental outcomes over time (e.g. 3rd-party studies, customer or household surveys, progress out of poverty index, etc.)
- GV1.8 Is the compensation of your CEO and those who directly report to the CEO tied to achieving specific social and environmental metrics or objectives? [Equally Weighted]
- No
 - Yes, CEO/President compensation
 - Yes, other senior management team member(s) compensation
- GV1.8a In the last year, how did the company solicit specific feedback from its external stakeholders (excluding employees and investors) regarding the company's social and environmental performance? [Less Weighted]
- No formal stakeholder engagement
 - Annual stakeholder meeting
 - Online stakeholder forum to provide/report social or environmental concerns or feedback
 - Meetings or other engagement mechanisms with local community members
 - Meetings or other engagement mechanisms with social or environmental advocacy groups
 - Community/environmental representation on an advisory board.
 - Third party or anonymous surveys about social/environmental performance
 - Other (please describe)

Governance: Corporate Accountability

- GV2.1a What is the company's highest level of corporate oversight? [Less Weighted]
- Owner/Manager only
 - Non-Fiduciary Advisory Board
 - Board of Directors or Equivalent
- GV2.3a Does your Board of Directors have written responsibility for the following issues? [Equally Weighted]
- Guiding corporate strategy, setting strategic goals and major plans of action
 - Approving annual budgets, overseeing major capital expenditures and general risk management
 - Overseeing executive compensation
 - Overseeing the company's social and environmental mission, with specific goals and targets (if no mission statement, do not select this option)
 - Other
 - None of the above
 - N/A - no Board of Directors or other governing body

GV2.3b Which of the following apply to your company's Board of Directors or equivalent governing body? [Equally Weighted]

- Meets at least twice annually
- Includes at least one independent member
- Includes at least 50% independent members
- Oversees executive compensation
- Has an Audit Committee with at least one independent member
- Has a Compensation Committee with at least one independent member
- Company is a cooperative and elects Board from membership
- None of the above
- N/A - no Board of Directors or equivalent

Governance: Ethics

GV3.1c Does the company maintain any of the following financial controls? [Equally Weighted]

- None
- IT systems have different password protection systems that are changed periodically with different access levels according to the position of the staff member accessing the data
- Fraud risk assessment is conducted at least annually and any internal control deficiencies identified are communicated to BoD and senior management
- Lines of financial reporting, responsibilities and limits for the authorization, approval and verification of disbursements are all documented in writing
- Financial control activities are documented and at a minimum cover controls around cash disbursement, accounts receivable, accounts payable, and inventory management

GV3.2 Does your company have one of the following policies regarding work conduct? [Less Weighted]

- None
- A written Code of Business Conduct that explicitly establishes behavioral expectations for the organization
- A written Code of Business Conduct that explicitly establishes behavioral expectations for the organization and that includes a statement against bribery and corruption.

GV3.4 Which of the following describes how your company instructs employees regarding your Code of Ethics about behavioral expectations, bribery and corruption? [Equally Weighted]

- No Code of Business Conduct (or equivalent policy) or training on the Code
- We instruct the Board of Directors on the Code at least annually
- We instruct all newly hired workers on the Code
- We instruct managers on the code on an on-going basis
- We instruct all non-managerial workers on the Code on an ongoing basis
- We communicate changes to the Code whenever it is updated
- Other (please describe)

GV3.7 Does the company have a written whistleblower policy? [Less Weighted]

- Yes
- No

GV3.9 Is there an annual conflict of interest questionnaire filled out by all board members and officers? [Less Weighted]

- Yes No N/A - No Board of Directors or equivalent

Governance: Transparency

GV4.1 During the last fiscal year, with which financial reporting standards did your company comply? [Heavily Weighted]

- IFRS (International Financial Reporting Standards, via the International Accounting Standards Board)
 GAAP (Generally Accepted Accounting Principles, via independent U.S. standards body)
 Local accounting standard (via local independent standard setting body)
 Other (describe)
 None of the above
 N/A - Our company is pre-revenue

GV4.2a If your company's financial statements were audited or reviewed, what type of individual or entity conducted that review? [Less Weighted]

- None/ Neither Audited nor Reviewed
 Locally-accredited auditing firm or CPA/CFA
 Internationally-accredited auditing firm or CPA/CFA

GV4.3 Does your company maintain financial data from last fiscal year that can be accessed or viewed by the following? [Equally Weighted]

- Shared with all managers
 Shared with all non-managers
 Shared publicly (e.g. posted on website)
 None

GV4.5b Does the company publicly share information on its social and/or environmental performance? If so, how? [Equally Weighted]

- No public reporting on social or environmental performance
 Specific quantifiable social and/or environmental indicators or outcomes are made public
 Company sets public targets and shares progress to those targets
 Information is shared/updated annually
 Information is presented in a formal report that allows comparison to previous time periods
 Information adheres to a comprehensive third party standard (ex. GRI or B Impact Assessment)
 A third party has validated the information shared
 Impact reporting is integrated with financial reporting

GV4.7a Is there a publicly-known mechanism through which customers can provide product feedback, ask questions or file complaints? [Less Weighted]

- Yes No

GV4.9 Is the product or service made or sold by your company covered by a warranty or a client protection policy for consumers? [Less Weighted]

Yes No NA

Governance: Governance Metrics

GV5.1 On what date did your last fiscal year end? [Not Weighted]

3/31/2016

GV5.2 Reporting currency [Not Weighted]

Argentine Peso - ARS

GV5.3 Total Earned Revenue

From the last fiscal year 83,129,527.00

From the fiscal year before last 58,169,215.00

GV5.4 EBIT (Earnings Before Interest & Taxes)

From the last fiscal year 10,577,910.00

From the fiscal year before last 5,843,696.00

GV5.5 Net Income

From the last fiscal year 6,908,599.00

From the fiscal year before last 6,024,291.00

GV5.6 Payments to government in the last fiscal year. [Not Weighted]

6,727,257.00

Workers

Workers: Worker Metrics

WR1.1 Are the majority of your employees paid on a fixed salary or a daily/hourly wage? [Not Weighted]

Fixed Salary Daily/Hourly Wage

WR1.2 Number of Total Full-Time Workers

Current Total Full-Time Workers 77.00

Total Full-Time Workers 12 months ago 69.00

WR1.3 Number of Total Part-Time Workers

Current Total Part-Time Workers 2.00

Total Part-Time Workers 12 months ago 1.00

WR1.4 Number of Total Temporary Workers

Current Total Temporary Workers 0.00

Total Temporary Workers 12 months ago 0.00

Workers: Compensation & Wages

WR2.1 Total Wages (including bonuses) [Not Weighted]

1,871,125,747.00

WR2.2 What is the company's lowest wage calculated on an hourly basis? [Not Weighted]

141,862.00

WR2.5a During the last fiscal year, did all full-time and part-time workers receive an increase to their salary/wages (excluding bonuses) that at least meets the inflation rate in your country? [Less Weighted]

Yes No

WR2.6 Subtracting for inflation increase, what was the average % increase in wage/salary paid to all full-time and part-time workers (excluding bonuses, commissions) in the last fiscal year? [Less Weighted]

0% 0.1-1.9% 2.0-4.9% 5%+

WR2.7 Which of the following are true about the company's bonus plan: [Less Weighted]

- Bonuses are given but there is no formal bonus plan
- Formal guidelines on the structure of the bonus plan (e.g. eligibility, profit/revenue target tied to the bonus pool, allocation criteria) are disseminated and accessible to all workers
- All full-time and part-time workers are eligible in the plan
- None of the above

WR2.8 Tell us how your bonus pool is distributed. [Not Weighted]

Se distribuyen por presentismo y por evaluación de desempeño anual (premio producción).

WR2.10 If you provide a non-cash bonus, describe what the bonus is and how you value it. [Not Weighted]

Compra de alimentos. Se realizan entre una y dos veces al año compras de alimentos para los operarios de la planta. El valor del bono no monetario es un monto fijo por empleado.

WR2.11 What % of full-time and part-time employees, excluding founders and executives, received a bonus in the last fiscal year? [Less Weighted]

- 0% 1-24% 25-49% 50-74% 75-99% 100%

WR2.12a What multiple is the highest compensated individual paid (inclusive of bonus) as compared to the lowest paid full-time worker? [Equally Weighted]

- >20x 16-20x 11-15x 6-10x 1-5x

Workers: Compensation & Wages (Hourly)

WR2.5.9b In the last fiscal year, the company's bonus plan for non-executives represented what % of the company's salary base? [Less Weighted]

- 0% <1% 1-3% 3-6% >6%

Workers: Benefits

WR3.1b Are any of the following benefits provided to employees to supplement government programs? [Equally Weighted]

- Disability coverage/ accident insurance
- Life insurance
- Financial services (credit or savings programs)
- Private dental insurance
- Private supplemental health insurance
- Other (describe)
- None of the above

WR3.3a What is the minimum paid paternity leave offered to full-time workers either through the company or the government? [Equally Weighted]

- None Up to 2 weeks 2 to 5 weeks 6+ weeks

WR3.4a How many hours per week must a part-time employee work in order to qualify for the previously-selected benefits? [Less Weighted]

- No benefits beyond what is provided under national law
- 30+ hours per week
- 25-30 hours per week
- 20-24 hours per week
- <20 hours per week
- N/A - No part-time workers

WR3.5a Which supplementary benefits are provided to a majority of non-managerial workers? [Equally Weighted]

- Free transportation or transit subsidy
- Free or subsidized meals
- Health benefits extend to immediate family (spouse and children)
- Child-care (On-site or subsidized)
- Access to local medical services/clinic (on-site or subsidized)
- Free or subsidized housing
- Other free or subsidized benefits (describe)
- None

Workers: Worker Benefits (Hourly)

WR3.5.6b How many paid days off (including holidays) do full-time employees receive annually? [Equally Weighted]

- 0-8 work days
- 9-15 work days
- 16-20 work days
- 21-25 work days
- >25 work days

WR3.5.8b What is the minimum number of weeks tenured hourly workers receive paid maternity leave, either through the company or the government? [Equally Weighted]

- 0-6 weeks
- 6-12 weeks
- 12-18 weeks
- 18 weeks or more

Workers: Training & Education

WR4.1 Which of the following is true of intern hiring practices? [Equally Weighted]

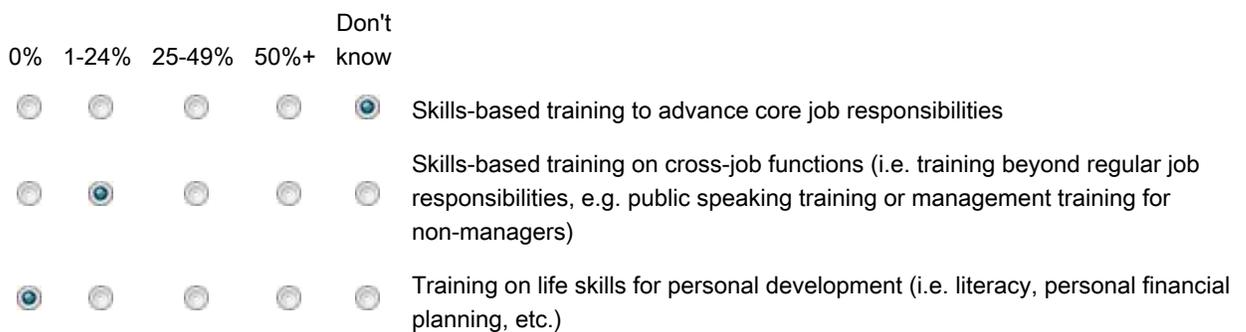
- There is a formalized policy/program outlining the objectives of internships or internship programs for participants
- Company partners with education institutions to provide internship opportunities
- Interns are paid a living wage
- Interns receive formal performance reviews
- Interns have a formal opportunity to provide feedback on experience
- Interns have been hired on as full time permanent employees in the past two years
- Intern tenures are restricted to not exceed 1 year if interns are not currently enrolled in school
- None of the above apply to my intern programs
- N/A - Company does not employ interns

WR4.1a During the last 12 months, what was the average amount of training that a newly hired worker received? [Equally Weighted]

- No training
- On-the-job training (1-day to 1 week)
- On-the-job training (1 week to 1 month)
- Apprenticeship/technical training (1 month+)
- N/A - No new hires during the last 12 months

Workers: Training & Education (Hourly)

WR4.2b Excluding newly hired workers, what % of full-time and part-time workers received the following types of formal training during the last 12 months?



WR4.5.3b What % of full-time workers have participated in external professional development opportunities or lifelong learning opportunities in the past fiscal year? [Equally Weighted]

- None
- 1-24%
- 25-49%
- 50%+

Workers: Worker Ownership

WR5.1 What % of all full-time employees (including founders and executives) own stocks, stock equivalents and stock options, or participate in an ESOP or other qualified ownership plans in the company? [Equally Weighted]

- 0%
- 1-24%
- 25-49%
- 50-74%
- 75-99%
- 100%
- N/A

WR5.3 What % of the company is owned by non-executive, non-founder, full-time workers? [Equally Weighted]

- 0%
- 1-24%
- 25-49%
- 50%+
- N/A

Workers: Management & Worker Communication

WR6.2 Please describe your formal, written evaluation process for providing feedback to all workers on their performance here. [Not Weighted]

TONKA evalúa a sus empleados personalmente a través del completado de un formulario de Evaluación Personal. Dicho formulario mide de ocho (8) grandes grupos de dominios o variables. Estos son "Compromiso con la calidad y los procesos"; "Compromiso con la productividad"; "Responsabilidad"; "Aptitud"; "Actitud"; "Puntualidad y presentismo"; "Comunicación" y "Colaboración y trabajo en equipo". La medición se realiza anualmente y es completada por el jefe de la planta con la información que dispone del conocimiento personal del desempeño del empleado a ser evaluado. Anualmente luego de realizar la evaluación el jefe de planta personalmente le comunica cómo fue su desempeño en las áreas mencionadas y además se generan objetivos para ser cumplidos y revisados en la próxima evaluación. Se utiliza la reunión con el personal para escuchar los comentarios del mismo hacia la empresa.

WR6.4 Does the company do any of the following regarding worker satisfaction / engagement? [Equally Weighted]

- Company conducts anonymous surveys at least biannually
- Company separates survey results by gender and/or by other underrepresented groups
- Company shares results with employees
- None of the above

WR6.5 What percent of your employees are 'Satisfied' or 'Engaged'? [Equally Weighted]

- N/A
- <65%
- 65-80%
- 81-90%
- >90%

WR6.6 Which of the following is included in your company's termination policy? [Equally Weighted]

- No required written notice prior to termination
- Written notice of worker performance only
- Written notice of worker performance and a stated probationary period
- N/A--no written termination policy

WR6.7 Has the company identified one of the following designated agents to mediate complaints / issues between workers or workers and management? [Equally Weighted]

- Informally-designated worker who passes information to other workers
- Union representative
- Human Resources-designated representative
- Employee Representative mutually-designated by company management and employees
- 3rd party Ombudsman
- Other (describe)
- None of the above

Workers: Management & Worker Communication (Hourly)

WR6.5.1als there a written performance review for any of the following workers? [Equally Weighted]

- No written performance review
- Managers
- Salaried non-managerial workers
- Hourly non-managerial workers
- Temporary workers

Workers: Human Rights & Labor Policy

WR8.1 Does your company have a written employee handbook that workers have access to and includes the following information? [Less Weighted]

- No written employee handbook
- A non-discrimination statement
- An anti-harassment policy
- Statement on work hours
- Pay and performance issues
- Policies on benefits, training and leave
- Grievance resolution
- Disciplinary procedures and possible sanctions
- Statement regarding workers' right to bargain collectively and freedom of association
- Prohibition of child labor and forced/compulsory labor

WR8.2 If you have a written non-discrimination policy, which of the following are covered in hiring and in the workplace? [Less Weighted]

- No written policy
- Gender
- Race
- Color
- Disability
- Political opinion
- Sexual orientation
- Age
- Religion
- HIV status

WR8.3a Have your company's human rights and labor practices been certified or reviewed by an independent third party during the last 12 months? [Equally Weighted]

- Yes No

Workers: Occupational Health & Safety

WR9.1 Which of the following are true of your occupational health and safety policies? [Less Weighted]

- There are written policies and practices to minimize on-the-job employee accidents and injuries
- Injury/accident/lost /absentee days are measured and transparent
- A worker health and safety committee helps monitor and advise on health and safety programs.
- None of the above

WR9.3 Does your company have a formal safety and health program to engage with workers that includes the following: [Equally Weighted]

- None - no formal safety and health program
- Annual safety and health training for all workers, including at least one emergency drill per year
- Injury/accident/illness/lost days data is recorded and made transparent for all workers
- Formal safety reporting system for employees to submit their safety concerns
- A safety position, safety committee or safety program representative reporting to senior level position (Vice-President or higher)

WR9.5a If your company uses any hazardous or dangerous materials on-site, check all that apply. [Equally Weighted]

- All workers who are in contact with hazardous materials receive initial and on-going (2x per year) training for proper storage, handling, and disposal of materials
- All workers who handle hazardous materials are required to wear protective gear, including clothing, eye and foot protection
- All workers are made aware of all health risks associated with handling hazardous materials
- We monitor the health of all workers who work with hazardous materials and provide them with annual health check-ups
- Other (describe)
- None
- N/A

WR9.6a Does your company do any of the following with regard to equipment or machinery used by workers? [Equally Weighted]

- All workers who use equipment receive initial and ongoing training on proper operation and emergency shut-off of the machinery
- All workers are required to wear appropriate protective gear, including clothing, eye and foot protection, when working with machinery
- The company regularly inspects whether correct protective gear and operation of machinery is being followed by workers
- Machinery is checked at least once per year for necessary maintenance issues
- Signs regarding hazards and proper use of equipment are posted on or near equipment in the local language
- Other (describe)
- None
- N/A

Community

Community: Job Creation

- CM2.1 Number of net full-time and part-time jobs that have been added to your company's payroll. Enter 0 if none or if your company has no workers.
- Last 12 months: 0.00
- Prior 12 months: 10.00
- CM2.2b What % of full-time and part-time jobs were newly created at your company during the last 12 months? [Equally Weighted]
- 0% (Has not grown on a net basis) 1-14% 15-24% 25%+
- CM2.3a What % of positions above entry level have been filled through internal promotion during the last 12 months? [Equally Weighted]
- 0% 1-24% 25-49% 50%+
- CM2.4 Number of full-time and part-time workers that departed/left the company during the last 12 months. [Not Weighted]
- 14.00
- CM2.4a What % of full-time and part-time workers have left the company during the last 12 months? [Equally Weighted]
- >10% 5-10% 2.5-4.9% 0-2.4%
-

Community: Diversity & Inclusion

- CM3.1 Number of total full-time and part-time female employees. [Not Weighted]
- 11.00
- CM3.2 What % of non-managerial full-time and part-time employees are women or from chronically-underemployed communities?
- | 0% | 1-9% | 10-24% | 25-39% | 40-49% | 50%+ | Don't know | |
|-----------------------|----------------------------------|----------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|---------------------------|
| <input type="radio"/> | <input checked="" type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | Women |
| <input type="radio"/> | <input type="radio"/> | <input checked="" type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | Chronically-underemployed |

CM3.8 What % of the company is owned by:

0%	1-9%	10-24%	25-39%	40-49%	50%+	Don't know	
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	Women and/or individuals from chronically-underemployed communities
<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	Non-profit organization				

CM3.3 What % of management (both full-time and part-time workers) are women, from chronically-underemployed communities or expatriates?

0%	1-9%	10-24%	25-39%	40-49%	50%+	Don't know	
<input checked="" type="radio"/>	<input type="radio"/>	Women					
<input checked="" type="radio"/>	<input type="radio"/>	Chronically-underemployed					
<input checked="" type="radio"/>	<input type="radio"/>	Expatriates					

CM3.9 Optional unweighted metrics: Approximately what % of the company's ownership is held by the following groups?

Women	100%
Individuals from chronically underemployed communities	0%

CM3.10 What % of the members of your Board of Directors (or equivalent) are women or individuals from chronically underemployed communities? [Equally Weighted]

- 0%
- 1-9%
- 10-24%
- 25-39%
- 40-49%
- 50%+
- N/A - No board of directors or equivalent
- Don't know

CM3.11 What % of your Significant Suppliers are majority owned by women or individuals from underrepresented populations? [Equally Weighted]

0% 1-9% 10-19% 20-29% 30%+ Don't Know

CM3.12 Does the company provide specific content in worker training on inclusion and diversity issues related to any of the following specific underrepresented groups? [Equally Weighted]

- Gender inclusiveness
- Minorities
- LGBT community
- Individuals with disabilities
- Other underrepresented groups (please describe)
- None of the Above

Community: Civic Engagement & Giving

CM4.1a Does your company have a formal corporate citizenship program (with allocated resources) in place that includes the following: [Equally Weighted]

- Statement on the intended social or environmental impact of company's charitable contributions
- Cash and in-kind donations (excluding political causes)
- Volunteer and pro bono service
- Formal donations commitment (e.g. 1% for the planet)
- Matching individual workers' charitable donations
- Allowing workers and/or customers to select charities to receive company's donations
- Other (please describe)
- None of the above

CM4.2 Does your company have membership or a civic partnership with any of the following types of organizations? [Less Weighted]

- None
- Business or Trade Associations
- Chamber of Commerce
- Governmental Institutions
- Local academic institutions
- Cooperatives
- Other (describe)

CM4.2b Are full-time employees granted in writing any of the following options for volunteer service? [Equally Weighted]

- Non-paid time off
- Paid time off
- 20 hours or more a year of paid time off
- Workers offered incentives for volunteerism (office parties, competitions with prizes, etc.)
- Do not offer paid or unpaid time off

CM4.3 What % of employees took paid time off for volunteer service last year? [Equally Weighted]

- 0% 1-24% 25-49% 50-74% >75% Don't know

CM4.4a Does your company monitor and record volunteer hours of company workers? [Less Weighted]

- We do not currently monitor and record our hours contributed
- Our company monitors and records hours contributed (no increase targets)
- Our company monitors hours contributed and has specific increase targets
- Our company monitors hours contributed and has met specific increase targets during the reporting period

CM4.4b Number of hours volunteered by full-time and part-time employees of the organization during the last fiscal year. [Not Weighted]

3,200.00

CM4.5b What was the % of per capita worker volunteer, community service, or pro bono time donated in the reporting period? [Equally Weighted]

- 0%
- 0.1-0.5% of time
- 0.6-1% of time
- 1.1-2% of time
- >2% of time
- Don't know / not monitored

CM4.7 Total amount (in currency terms) donated to registered charities in the last fiscal year. [Not Weighted]

111,600.00

CM4.8b What was the equivalent % of revenue donated to charity during the last fiscal year? [Most Heavily Weighted]

- No donations last FY
- Less than 0.1% of revenues
- 0.1-0.4% of revenues
- 0.5-0.9% of revenues
- 1-1.9% of revenues
- 2%+ of revenues
- Don't know

CM4.11 Has your company worked with policymakers and/or stakeholders (including competitors) to develop or advocate for increased adoption of social and environmental standards or voluntary practices in your industry in the past two years? [Less Weighted]

- Yes, company has offered support in name and/or signed petitions
- Yes, company has provided active staff time or financial support
- Yes, company has directly introduced, testified, made recommendations or provided expertise to advance standards
- Yes, company has worked with other industry players on a cooperative initiative
- Yes, and efforts resulted in a specific institutional, industry or regulatory reform
- Other (please describe)
- None of the above

Community: Local Involvement

CM5.2 Does your company have the following written local purchasing or hiring policies in place? [Equally Weighted]

- No written local purchasing strategy in place
- Written preference at each facility to purchase from local suppliers
- Ready-to-use lists of preferred local suppliers/vendors for specific facilities
- Written preference for hiring and recruiting local managers with equitable compensation
- Preference for hiring and recruiting local staff (management and non-management) with training for employees
- Incentives for staff to live within 40 km of local company facility
- Other (please describe)

CM5.3a What % of your company's expenses (excluding labor) was spent with independent suppliers local to the company's headquarters or relevant production facilities? [Equally Weighted]

- <20% 20-39% 40-59% 60%+ Don't know

CM5.6 Do a majority of your customers live locally to your company's headquarters or production facilities? [Equally Weighted]

- Yes No

Community: Suppliers, Distributors & Product

CM6.1 Please select the types of companies that represent your Significant Suppliers: [Not Weighted]

- Product Manufacturers
- Professional Service Firms (Consulting, Legal, Accounting)
- Independent Contractors
- Marketing/Advertising
- Office Supplies
- Benefits Providers
- Technology
- Raw materials
- Farms
- Other

CM6.2 Does your company screen and/or evaluate Significant Suppliers for social and environmental impact? [Not Weighted]

- Yes No

CM6.4 What is the social and environmental screen that is used for a majority of your company's Significant Suppliers: [Equally Weighted]

- No formal screening process in place
- Screened for negative practices or regulatory non-compliance (e.g. no child labor)
- Screened for positive practices (e.g. environmentally-friendly manufacturing process; excellent labor practices, etc)

- CM6.5 When monitoring and evaluating the on-going social and environmental performance of the majority of Significant Suppliers, which of the following apply? [Equally Weighted]
- No formal supplier monitoring and evaluation process
 - Significant Suppliers are evaluated based on company's own criteria
 - Significant Suppliers are evaluated based on specific social and environmental performance standards that are best-in-class for your industry (ISO, SA8000, etc)
 - Company visits a majority of Significant Suppliers on-site
- CM6.6a What is the average tenure of your relationships with Significant Suppliers? [Equally Weighted]
- Less than 12 months
 - 13-36 months
 - 37-60 months
 - 61+ months
 - Don't know
- CM6.7 Is the payment of a fair wage to workers for a majority of Significant Suppliers verified or certified? [Equally Weighted]
- Neither verified nor certified
 - Verified by the company
 - Certified as part of a product or production process certification or certified by another third-party
 - Other (describe)
- CM6.8 Does your company have a formal Code of Conduct policy or contract that specifically holds the suppliers, distributors or retailers that your company works with accountable for social and environmental performance? [Equally Weighted]
- Yes No
- CM6.16 Which of the following describe your relationships with all your company's independent contractors? [Equally Weighted]
- Formal routine process for independent contractors to receive post-project/contract performance feedback
 - Formal routine process for independent contractors to communicate post-project or post-contract feedback to the company
 - Independent contractors are verified to either work on a time-bound basis, or else split their time with work for other clients. Contractors not meeting either criteria have been offered employment.
 - Independent contractors are paid a living wage (when calculated as hourly wage when living wage data is available)
 - We have independent contractors, but have not engaged in any of these practices
 - N/A - We haven't used independent contractors in the last year
- CM6.24 During the last fiscal year, what % of your Significant Suppliers (on currency basis) had internationally-recognized product certifications? [Equally Weighted]
- 0% 1-24% 25-49% 50-74% 75%+ Don't know

CM6.25a During the last fiscal year, what % of revenues are generated from products that have a certification that assesses the product or production process for the product (including certifications related to social and environmental performance)? [Equally Weighted]

- 0%
- 1-9%
- 10-24%
- 25-74%
- 75-99%
- 100%
- Don't know
- N/A

CM6.26a Does your company have a tracking system in place for all products to manage quality assurance issues? [Equally Weighted]

- Yes
- No
- NA

Environment

Environment: Land, Office, Plant

EN2.1a What % of the square footage or metric of all company facilities is located in previously constructed buildings? [Equally Weighted]

- 0% 1-24% 25-49% 50-74% 75-99% 100%

EN2.2a Which best describes a majority of the company's offices and plant facilities' environmental efficiency? [Equally Weighted]

- Buildings employ energy saving strategies (e.g. energy use monitoring, efficient appliances and lighting, renewable energy use)
- Buildings use systems for increasing water efficiency (e.g. water efficient appliances, fixtures, and landscaping)
- Buildings use systems to monitor and improve air quality (e.g. increased ventilation)
- Building construction and/or operations make use of sustainable materials (e.g. reclaimed products)
- New building sites are chosen based on sustainability considerations (e.g. minimizing impact on ecosystems and waterways)
- Buildings are LEED certified or LEED equivalent certified
- Other (describe)
- None

EN2.3a Does your company have any of the following recycle/reduce/reuse programs? [Equally Weighted]

- Company recycles and reuses materials on premises, with clearly-marked bins for use
- A written recycle/reduce/reuse policy that is posted at plant facilities with clearly-marked bins
- Other (describe)
- None

Other: Programa de reciclaje en trabajo conjunto con Fundación Reciduca que fomenta la conciencia ambiental en los jóvenes

EN2.4 What % of new equipment purchased (by total cost) during the last 24 months was energy efficient or otherwise environmentally-preferred? [Less Weighted]

- 0% (no equipment)
 <50% (some equipment)
 50%+ (majority of equipment)
 100% (all equipment)
 N/A - No new equipment purchased

EN2.6b Does your company have an environmental management system that includes any of the following? [Heavily Weighted]

- No environmental management system
- Policy statement documenting the company's commitment to the environment
- Internal or external assessment undertaken of the environmental impact of your company's business activities
- Stated objectives and targets exist for environmental aspects of your company operations
- Programming designed, with allocated resources, to achieve these targets
- Periodic compliance and auditing to evaluate impact of activities
- Other (describe)

EN2.7 Has your company gone through an environmental review or audit during the last 24 months? [Equally Weighted]

- No
- Internal Review
- 3rd party-conducted review
- 3rd party-conducted audit
- Other (describe)

Environment: Inputs

EN3.1 During the last fiscal year, what % of your products sold had a product certification that assesses the environmental impacts of the product/production process for that product? [Equally Weighted]

- 0%
- 1-24%
- 25-49%
- 50-74%
- 75%+
- N/A

EN3.1a Does your company monitor, record and/or report its energy usage? [Equally Weighted]

- We do not currently monitor and record usage
- We monitor and record usage (no reduction targets)
- We monitor and record usage, and have specific reduction targets
- We monitor usage and have met specific reduction targets during the last fiscal year

EN3.1b Does your company monitor, record and/or report its water usage? [Equally Weighted]

- We do not currently monitor and record our usage
- We monitor and record usage (no reduction targets)
- We monitor and record usage, and have specific reduction targets
- We monitor usage and have met specific reduction targets during the last fiscal year

- EN3.2 Has your company conducted any of the following during the last 24 months with regard to a majority of the products you manufacture or sell: [Equally Weighted]
- Periodic Life Cycle Assessment
 - Cradle-to-Cradle certification
 - Product has been source reduced
 - Product has gone through toxicity reduction exercise
 - None
 - N/A My revenue is generated from a service
- EN3.4a What is the % of recycled, biodegradable, or environmentally-preferred/sustainable materials in the product (including packaging)? [Equally Weighted]
- 0%
 - 1-24%
 - 25-49%
 - 50-74%
 - 75%+
 - Don't know
 - N/A - Company does not sell a physical product
- EN3.5a Has your company implemented any of the following water conservation methods at your corporate office or plant facilities? [Equally Weighted]
- Low-flow faucets/taps, toilets/urinals, showerheads
 - Water recycling/reuse during the production process
 - Harvest rainwater
 - Other (describe)
 - None of the above
- EN3.8 From what sources does your company get its electricity? [Equally Weighted]
- Diesel-generators
 - Municipal power grid (sources unknown/not renewable)
 - Municipal power grid (at least 10% of municipal power is generated from renewable sources such as solar, wind or small-scale hydropower)
 - Bio-fuel or other clean/renewable based generators
 - Renewable energy sources (including on-site renewable)
 - Other (describe)
- Other: TONKA posee paneles FV por un 1kWp
- EN3.9 During the last fiscal year, what % of energy used by your company came from low-impact renewable sources? [Equally Weighted]
- 0%
 - 1-9%
 - 10-24%
 - 25-49%
 - 50%+

Environment: Outputs

EN4.1 Please select the option that best describe how you monitor and record the following outputs. Select N/A only if your company has no physical plant (for greenhouse gas emissions).

We do not currently monitor and record our emissions	Our company monitors and records emissions (no reduction targets)	Our company monitors emissions and has specific reduction targets	Our company monitors emissions and has met specific reduction targets during the last FY	Eliminated emissions of this by-product entirely	N/A	
<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Scopes 1 and 2 greenhouse gas (GHG) emissions
<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Non-hazardous waste
<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Hazardous waste
<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Hazardous and toxic wastewater

EN4.1a How does your company dispose of a majority of non-hazardous waste/garbage? [Equally Weighted]

- Incinerate/burn/on-site disposal (uncertified)
- 3rd party garbage collection, no certification for disposal
- Municipal garbage collection
- Composting garbage
- Private 3rd party disposal (that had been certified and can provide documentation for responsible disposal)
- On-site disposal that is compliant with internationally-accepted methods (3rd party reviewed or audited)
- Waste is separated and recycled/reused for company's own production or donated/provided to other facilities
- Other (describe)

EN4.2a During the last fiscal year, what % of hazardous waste was disposed of responsibly, with a documented 3rd party? [Equally Weighted]

- <90% 90-99% 100% Don't know

EN4.3a If your company uses any hazardous materials on site, check all of the procedures that your company follows. [Equally Weighted]

- Written procedures for safe storage, use and disposal of each hazardous material available in the national language(s) of work
- All hazardous materials are kept in sealed containers in a locked storeroom located in a separate area from regular business activities
- All containers with hazardous materials are labeled, with instructions for proper storage, use and disposal
- None of these procedures

- EN4.9 Has your company purchased any of the following types of carbon credits during the last fiscal year? [Less Weighted]
- Voluntary Carbon Credits
 - Certified Carbon Credits
 - None
- EN4.11 How is non-hazardous wastewater disposed of? [Less Weighted]
- Unsure/no water treatment system
 - Through municipal/public sewer systems
 - Off-site water treatment
 - Through on-site partial-reclamation
 - Through reuse or recycling of wastewater in company's own operations
 - On-site watershed management
 - Other (describe)
- EN4.13a Has your company tested wastewater emissions for potential contamination during the last 12 months? [Equally Weighted]
- No
 - Yes - results indicate some contamination; no corrective action taken to date
 - Yes - results indicate some contamination; corrective action taken
 - Yes - results indicate no contamination

Environment: Transportation, Distribution & Suppliers

- EN5.1a Do any of your company's significant suppliers monitor and report on the following? [Heavily Weighted]
- Use of renewable energy at their facilities
 - Water recycling on-site or use a close-loop or other water recovery system
 - Waste production
 - Proper disposal of hazardous materials and provide documentation of such disposal
 - Implementation of programs to reduce waste production or divert waste from landfills
 - Have implemented programs to reduce GHG emissions, ozone depleting, toxic air and toxic water emissions
 - Other (describe)
 - None
- EN5.2a During the last fiscal year, what % of your company's Costs of Goods Sold (less labor expenses) were procured from significant suppliers who monitor and report on any of the previously selected factors? [Equally Weighted]
- 0%
 - 1-19%
 - 20-39%
 - 40-50%
 - >50%
- EN5.3 Has your company implemented an environmentally-efficient shipping or distribution policy? [Less Weighted]
- Yes
 - No

EN5.3 What % of the following was spent with suppliers located within 200 miles (or 322 km) of where the end product was used during the last fiscal year?

0% 1-9% 10-19% 20-29% 30%+ Don't know



Cost of Goods Sold (excluding labor)



Raw materials (in currency terms) grown or harvested

EN5.4a Has your company adopted any of the following techniques for minimizing the transportation-related environmental impact of its distribution and supply chain? [Equally Weighted]

- Utilize clean or low-emission vehicles (including hybrid, LPG, and electric) to transport and distribute product
- Utilize strategic planning software to minimize fuel usage and shipping footprint
- Train drivers and handlers in fuel efficient techniques
- Utilize freight/shipping methods with lower environmental impacts (i.e. - avoiding air shipment)
- Other (describe)
- None

Impact Business Models

Impact Business Models: Mission Locked

- IBM1.2 Separate from a mission statement, has your company done any of the following to legally ensure that its social or environmental mission will be maintained over time, regardless of company ownership? [Equally Weighted]
- Signed a contract or board resolution to amend or adopt a legal form that requires consideration of employees, community, and the environment (i.e. Signed B Corp Term sheet but have not yet adopted stakeholder consideration)
 - Amended corporate governing documents to require the consideration of employees, community and the environment (e.g. Amended Articles of Incorporation)
 - Has a specific legal entity/governance structure that preserves mission (i.e. cooperative)
 - Legal entity/governance structure preserves mission and requires stakeholder consideration (i.e. Benefit Corp or cooperative that has amended governing documents to include stakeholder consideration)
 - Other - Please describe
 - None of the above
-

Impact Business Models: Customer Models Introduction

- IBM15.1a Does your product/service address a social or economic problem for or through your customers? [Not Weighted]
- Yes No
-

Impact Business Models: Community Business Models Introduction

- IBM4.1b Is your company structured to benefit community stakeholders in any of the following ways? [Not Weighted]
- A producer-owned cooperative structure in which suppliers share control and benefits of company operations (e.g. farmer cooperative, artisanal cooperative)
 - Purchasing fair/direct trade to improve livelihoods for underserved groups in your supply chain
 - A micro-distribution or micro-franchising model that provides economic opportunities to underserved groups
 - A formal standing commitment to donate a significant portion of sales/profits/ownership to charitable causes (>2% sales, >20% profits/ownership)
 - Providing high quality jobs and/or professional development for individuals with chronic barriers to employment (workforce development programs)
 - Our company was created as a result of a government privatization scheme (within the past 5 years) or to produce a product in and for the local economy that previously had only been available through import (import substitution model)
 - None of the above
-

Impact Business Models: Workforce Development

IBM10.1 What is the main barrier to employment that your company targets through its hiring practices? [Not Weighted]

- Chronically discriminated against based on gender, race, color, disability, political opinion, sexual orientation, age, religion, social or ethnic origin
- Physical or mental disability
- Homelessness
- Incarceration or criminal history
- Drug or alcohol dependency
- Violence - either political, gang, or domestic
- Poverty via hiring low-income, poor and very poor workers
- Immigrants, displaced persons or refugees
- Other (please specify)
- If none of the above, do not complete the remainder of this section

IBM10.2 Which job type describes a majority of the workers at your company from chronically underemployed communities? [Not Weighted]

- Full-time and part-time
- Temporary

IBM10.3 Which of the following does your company provide to chronically-underemployed workers? [Not Weighted]

- Payment above the local minimum wage (if no minimum wage, wages are considered a fair or living wage by local standards) (See help text for local minimum wage list)
- Basic training in order to complete the required job functions
- If full and part-time workers were previously selected, the company's standard benefits apply to all chronically-underemployed workers
- If temporary workers were previously selected, the company hires a majority of these temporary workers on an on-going basis to ensure semi-stable job status and income. (i.e. rehiring seasonal workers annually, rehiring same day/contract workers, helping workers obtain employment elsewhere)

IBM10.4 Did you select three or more options for the previous question? [Not Weighted]

- No, I did not select three of the previous options . (Skip the remaining questions in this section)
- Yes - I selected three answer options from the previous question with regard to my FT and PT workers
- Yes - I selected three answer options from the previous question with regard to my Temporary workers

IBM10.5 How many individual workers from chronically-underemployed communities were employed by the company and receiving the previously mentioned benefits during the last 12 months? [Not Weighted]

31.00

IBM110.6 If tracked, provide a detailed breakdown of the number of chronically underemployed individuals employed based on the primary factor that classified them as "chronically underemployed" during the last 12 months. Do not double count individuals.

Chronically discriminated against based on gender, race, color, disability, political opinion, sexual orientation, age, religion, social or ethnic origin	0.00
Physical or mental disability	2.00
Homelessness	0.00
Incarceration or Criminal History	0.00
Drug or alcohol dependency	0.00
Violence--including political, gang, or domestic	0.00
Low-income, poor or very poor	29.00
Immigrants, displaced persons or refugees	0.00
Other	0.00

IBM10.7 What % of your total workforce (including full-time, part-time, temporary) are from chronically-underemployed communities and receive the previous selections? [Not Weighted]

39%

IBM10.8 This is a calculated question based on your previous answers: "Did you select three or more options for question "Which of the following does your company provide to chronically-underemployed workers?" and "What % of your total workforce (including full-time, part-time, temporary) are from chronically-underemployed communities and receive the selections perviously?" [Most Heavily Weighted]

IBM10.9 Does your company have an intentional training program to improve career opportunities for chronically underemployed workers, leading either to permanent employment with your company or placement with other businesses? [Not Weighted]

- No - If No, skip the remaining questions in this section
- Yes - An on-going in-house skills-based training program
- Yes - Training/support services provided through a partnering organization

IBM10.10 Do any of the following apply to your workforce development program? [Equally Weighted]

- Dedicated staff member(s) exclusively focused on coordinating onboarding, mentorship and professional development
- Onsite training facility established with professional certification and accredited program offerings
- An Open Hiring Program (see definition/example in Need Help) that is explicitly designed to hire workers regardless of barriers to employment

IBM10.11 What types of training or activities are available to employees from chronically underemployed populations? [Not Weighted]

- Technical/professional training in the last year that extends beyond requirement for the job (e.g. Management skills, technical skills related to the trade but not essential to the job)
- Life or "soft" skills training programs that enhance personal and professional well-being (e.g. financial literacy, conflict management, etc.)
- Training programs or formal guidance on job searching / interviewing
- A personal coaching or mentorship program (guided by either another employee or dedicated social worker)
- None of the above

IBM10.12 What % of your employees have barriers to employment and participated in the previously selected training or activities? [Not Weighted]

23%

IBM10.13 How many individual workers from chronically-underemployed communities participated in workforce development programs by the company during the last 12 months? [Not Weighted]

7.00

IBM10.13 This is a calculated question based on your previous answers: "What types of training or activities are available to employees from chronically underemployed populations?" and "What % of your employees have barriers to employment and participated in the previously selected training or activities?" [Most Heavily Weighted]

IBM10.14 During the last 12 months, on average how many total hours of training were provided to individuals that participated in the workforce development program? [Not Weighted]

624.00

IBM10.15 During the last 12 months, what % of chronically-underemployed workers that went through your company's workforce development program "graduated", and have moved on to other gainful employment? [Not Weighted]

73%

IBM10.16 Do you track workers that have completed your workforce development program to gauge their "success" post-program/intervention? [Least Weighted]

- No
- Yes - for less than 12 months
- Yes - for 1-2 years
- Yes - for 3-5 years
- Yes - for more than 5 years

IBM10.17 What % of workers are gainfully employed in full-time permanent positions 3 years after completing the program? [Not Weighted]

100%

IBM10.18 Is there something different or innovative about the company's workforce development or job creation model that has changed the industry? Is this something replicable, unique at the time that it was created, and that has been emulated by other organizations? [Not Weighted]

TONKA articula con la ONG Inclúyeme para la contratación de personas con capacidades diferenciadas que puedan realizar tareas dentro de la planta en el rol de operarios. N/A

Impact Business Models: Designed to Give

IBM13.1b Are any of the following true regarding your charitable giving structure? [Most Heavily Weighted]

- 20% or more of my company is owned by a non-profit organization
- We are formally committed to donate more than 20% of profits to charity each year.
- We are formally committed to donate the equivalent of 2% of revenues or more to charitable partners each year (including in kind product donations).
- We are formally committed to donate the equivalent of 5% or more of our time through pro-bono services
- We have created and provide the majority of funding for a non-profit foundation, of which at least 10% of company profits (or 2% of sales) are donated each year
- None of the above (please skip the rest of this section)

IBM13.2 How much was donated during the last fiscal year? [Not Weighted]

111,600.00

IBM13.3a Based on the previous structures and commitments in place, what is the equivalent % of company revenues that were donated or distributed to non-profit partners in the last fiscal year? [Most Heavily Weighted]

- 0-1.9% revenues
- 2-2.9% revenues
- 3-3.9% revenues
- 4-4.9% revenues
- 5%+ revenues

IBM13.4 Does your company do any of the following? [Less Weighted]

- Play a leadership role with recipient charitable organizations (e.g. board or advisory board participation)
- Use a 3rd party screen to ensure that recipient organizations meet specific guidelines to qualify for donations
- Use a 3rd party screen to ensure that recipient organizations are efficiently allocating resources (i.e. Guidestar, Charity Navigator)
- Company screens charitable partners based on their own criteria
- None of the above

IBM13.6 Has your company defined the outcomes (separate from the outputs) it seeks through your donations? [Least Weighted]

- Yes No

IBM13.9 Does your company also measure and manage the negative or unintended outcomes generated by this business model? [Least Weighted]

- Yes No

IBM13.10 Is there something different or innovative about the company's approach to charitable-giving that has changed the industry? Is this something replicable, unique at the time it was created, and that has been emulated by other organizations? [Not Weighted]

No

Impact Business Models: Environmental Models Introduction

IBM59.1 Are your company's products or process structured to restore or preserve the environment in any of the following ways? [Not Weighted]

- Through a manufacturing, wholesale or agriculture process which is designed to significantly reduce environmental impact compared to typical practices for the industry
 - Through a product or service that preserves, conserves, or restores the environment or resources
 - None of the above
-

Impact Business Models: Environment Products & Services Introduction

IBM80.1 In what way or ways does your product/service conserve the environment? [Not Weighted]

- Provides or is powered by renewable energy or cleaner-burning energy than market alternatives (e.g. solar panel manufacturers/installers, hybrid vehicles)
- Conserves or diverts resources (including energy, water, materials, etc.)
- Conserves or preserves the well-being of land and/or animals (e.g. land protection or reforestation services, sustainably harvested agricultural products)
- Reduces or is made of less toxic/hazardous substances (e.g. brownfield remediation services, organic food, non-toxic cleaners)
- Educates, measures, researches, or provides information to solve environmental problems (e.g. environmental consulting or auditing)
- None of the above

IBM80.2 Does your product or service have any third-party certifications? If so, please list certifications. [Not Weighted]

IGA (Instituto del Gas Argentino) bajo normas, regulaciones de seguridad, eficiencia en uso y consumo de gas natural.

Impact Business Models: Resource Conservation

IBM82.1 Tell us more about how your product or service reduces energy and/or water use. [Not Weighted]

Respecto a productos:

Regulador de Presión de Gas para termotanques, calefones, cocinas, estufas y calderas. Su función es limitar el máximo caudal posible de gas en el artefacto. De esta manera cumple una doble función de reducir el consumo de gas y proteger a las partes del equipo frente a un eventual exceso de gas en el quemador.

Botonera Automática sin Piloto. Al no tener piloto permite el ahorro de dicho consumo de gas.

Válvula Automática Rotativa con encendido directo. Al no tener el piloto continuamente encendido y solo es encendido cuando se requiere permite el ahorro de dicho consumo.

Válvula Automática Rotativa Sin Piloto. Al no tener piloto permite el ahorro de dicho consumo de gas.

Válvula Progresiva (en desarrollo). Permite ahorro de gas y agua ya que funciona desde caudales muy bajos de agua.

Válvula Mezcladora Termoestática (en desarrollo). Permite utilizar un calefón solar a temperatura deseada para el consumo humano mezclando agua fría con el agua calentada por el sistema solar.

Estructura con Seguidor Solar (en desarrollo). Esta estructura permite aumentar la energía FV cosechada y/o reducir paneles en un instalación. Dicha ahorro lo hace a través de la posibilidad de seguir la radiación solar en un eje durante el día.

Powermeter ECO. Equipo medidor de energía eléctrica monofásica que permite conocer los consumo con el fin de reducirlos.

Powermeter Trifásico. Equipo medidor de energía eléctrica trifásica que permite conocer los consumo con el fin de reducirlos.

En cuanto a los servicios:

Comercialización de Bombas Solares marca LORENTZ. Este producto permite reemplazar sistemas de bombeo de agua tradicionales basados en el consumo de combustible de fuentes fósiles en un sistema de bombeo basado en fuentes renovables, como lo es la energía solar transformada a energía eléctrica a través de la utilización de paneles fotovoltaicos.

Comercialización de Paneles Solares. Ya sean para ser utilizados con las bombas anteriormente mencionadas o para sistema de provisión de energía eléctrica fotovoltaica para consumo residencial o comercial.

Comercialización de Reguladores de Carga de Baterías para sistemas fotovoltaicos para MIDNITE. Estos reguladores junto con sistema de paneles fotovoltaicos permite una carga más eficiente de bancos de baterías para se utilizados en sistemas fotovoltaicos.

IBM82.2 Which of the following most accurately describes the method in which your product or service conserves or diverts resources? [Not Weighted]

- Product or service uses resources more efficiently than market alternatives (e.g. EnergyStar/energy-efficient appliances; low-flow shower heads)
- Product/services use recycled, used, or compostable input materials (e.g. recycled paper; used furniture; compostable bags)
- Product/service is designed to share resources efficiently in order to minimize overall resource consumption
- Product/service creates systems for resource conservation (e.g. recycling programs; composting services, energy/water assessment software; water recycling systems)
- These descriptions do not apply to our company's product/service (Skip the remainder of this section)

IBM82.3 What is the average % energy reduction achieved by the product or service? [Not Weighted]

13%

IBM82.4 What is the average % water reduction achieved by the product or service? [Not Weighted]

0% Not tracked / unknown

IBM182.5 If tracked, what was the total or per use number of metric tons of carbon (CO2) off-set or saved by use of your product or service during the last 12 months? Also, provide any of the following, if tracked:

Metric tons of CO2 saved/off-set	33,886.46
kWh generated with cleaner alternative	42,000.00
Liters of water saved/off-set	
Metric tons of waste saved from landfill or incineration	7.05

IBM82.6 What were your total revenues last fiscal year from the previous products or services? [Not Weighted]
16,238,060.77

IBM82.7 This is a calculated question based on your answers above: "What were your total revenues last fiscal year from products or services that conserve resources?" and "Total revenue from the last fiscal year" [Not Weighted]

IBM82.8 This is a calculated question based on your previous answers: "Which of the following most accurately describes the method in which your product or service conserves or diverts resources?" and "What % of your revenues last fiscal year were from the previous products or services?" [6x]

IBM82.12 How do you verify that your product contributes to the outcome previously selected? [Least Weighted]

- We have a track record of successful, verified positive outcomes and have created case studies based on these.
- There is secondary research that supports the link between our type of product and the stated outcome.
- We conduct our own direct research to track the outcomes produced for all our customers, such as impact-related surveys
- We have third party certifications or verifications that verify the efficacy of our product/service in delivering outcomes
- We have performed, commissioned, or partnered with scientifically designed impact or outcome assessments to systematically learn about our product's impact
- Our product is too early stage to have research or studies that link our product to positive outcomes
- We cannot provide verification of our outcomes at this time.

IBM82.13 If direct research on your product/service has been performed, did the results confirm that a desired outcome is being achieved? [Least Weighted]

- Yes No N/A - No direct research conducted

IBM82.14 Does your company also measure and manage the negative or unintended outcomes generated by this business model? [Least Weighted]

- Yes No

IBM82.15 Is there something different or innovative about the product/service that has changed the industry? Is this something that is replicable, unique at the time that it was created, and that has been emulated by other organizations? [Not Weighted]

Sí, el desarrollo de las válvulas sin piloto y los reguladores de gas. Por otro lado consideramos que la creación de TONKA Solar responde a una visión innovadora en donde TONKA quiere ser un actor en el sector de las energías renovables como proveedor de componentes y soluciones para el sector Solar.

Disclosure Questionnaire

Disclosure Questionnaire: Disclosure Industries

DQ1.1 Please indicate if the company is involved in production of or trade in any the following. Select Yes for all options that apply.

Yes No

- Yes No Any product or activity deemed illegal under host country laws or regulations or international conventions and agreements
- Yes No Alcohol (excluding beer and wine)
- Yes No Commercial logging and logging equipment
- Yes No Drift net fishing in the marine environment using nets in excess of 2.5 km in length
- Yes No Firearms, weapons or munitions
- Yes No Genetically modified organisms
- Yes No Mining
- Yes No Nuclear Power
- Yes No Fossil fuel-based oil or coal utility
- Yes No Ozone depleting substances subject to international phase-out
- Yes No Persistent organic pollutants (POPs) that are banned or scheduled to be phased out of production
- Yes No Pesticides/herbicides subject to international phase-out or bans
- Yes No Pharmaceuticals subject to international phase-outs or bans
- Yes No Radioactive materials
- Yes No Tobacco
- Yes No Unbonded asbestos fibers
- Yes No Wildlife or wildlife products regulated under the Convention on International Trade in Endangered Species of Wild Fauna and Flora (CITES)

DQ1.2 If you selected "Yes" previously, please provide a detailed explanation of the company's involvement here. [Not Weighted]

Disclosure Questionnaire: Disclosure Practices

DQ2.1 Please indicate if the following statements are true regarding whether or not the company engages in the following practices. Check all that apply. If the statement is true, select "True." If false, select "False."

True	False	Yes	No
<input type="radio"/>	<input checked="" type="radio"/>		
		<input checked="" type="radio"/>	<input type="radio"/>
<input type="radio"/>	<input checked="" type="radio"/>		
		<input checked="" type="radio"/>	<input type="radio"/>
<input type="radio"/>	<input checked="" type="radio"/>		
		<input checked="" type="radio"/>	<input type="radio"/>
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		<input checked="" type="radio"/>	<input type="radio"/>
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		<input checked="" type="radio"/>	<input type="radio"/>
<input type="radio"/>	<input checked="" type="radio"/>		
		<input checked="" type="radio"/>	<input type="radio"/>
<input type="radio"/>	<input checked="" type="radio"/>		
		<input checked="" type="radio"/>	<input type="radio"/>

DQ2.2 If you selected "True" previously, please provide a detailed explanation of the company's engagement in these practices here. [Not Weighted]

Disclosure Questionnaire: Disclosure Outcomes

DQ4.1 Please indicate if the company has had any formal complaint to a regulatory agency or been assessed any fine or sanction in the past five years for any of the following practices or policies. Check all that apply.

Yes	No	
<input type="radio"/>	<input checked="" type="radio"/>	Diversity and equal opportunity
<input type="radio"/>	<input checked="" type="radio"/>	Employee safety or workplace conditions
<input type="radio"/>	<input checked="" type="radio"/>	Environmental issues
<input type="radio"/>	<input checked="" type="radio"/>	Financial reporting
<input type="radio"/>	<input checked="" type="radio"/>	Geographic operations or international affairs
<input type="radio"/>	<input checked="" type="radio"/>	Investments or Loans
<input checked="" type="radio"/>	<input type="radio"/>	Labor issues (internal and supply chain)
<input type="radio"/>	<input checked="" type="radio"/>	Marketing
<input type="radio"/>	<input checked="" type="radio"/>	Political contributions
<input type="radio"/>	<input checked="" type="radio"/>	Product safety
<input type="radio"/>	<input checked="" type="radio"/>	Taxes
<input type="radio"/>	<input checked="" type="radio"/>	Animal welfare
<input type="radio"/>	<input checked="" type="radio"/>	Bribery, fraud or corruption

DQ4.2 If you selected "Yes" previously, please provide a detailed explanation of the complaint/fine/sanction here. [Not Weighted]

Disclosure Questionnaire: Supplier Disclosure

DQ5.1 Please indicate if any of the following statements are true regarding your company's significant suppliers.

True	False	Don't Know	
<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	Significant Suppliers employ workers under the age of 15 (or other minimum work age covered by the International Labour Organization Convention No. 138)
<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	Significant suppliers use any workers who are prisoners
<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	Significant Suppliers have had an operational or on-the-job fatality
<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	Significant Suppliers' sites have experienced accidental discharges to air, land or water of hazardous substances
<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	Construction or operation of Significant Suppliers' facilities resulted in physical resettlement or economic displacement involving 5,000 or more people near their facility
<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	Construction or operation of Significant Suppliers involved large scale land acquisition
<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	Construction or operation of Significant Suppliers involved large scale land conversion and/or degradation
<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	Construction or operation of Significant Suppliers involved the construction or refurbishment of dams
<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	Significant Suppliers have had material fines or sanctions in the last five years regarding the issues indicated in DQ4.1
<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	Significant Suppliers exploitatively operate in conflict zones

Disclosure Questionnaire: Other Disclosures

DQ6.1 Are there any other sensitive aspects of the business that are necessary to disclose? [Not Weighted]

No